

## Clarus Systems & Universal Announce Strategic Alliance

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Clarus Systems, Inc., [www.clarussystems.com](http://www.clarussystems.com) a leading provider of integrated Voice over IP (VoIP) management software and services for Cisco Unified Communications, today announced a strategic partnership with Universal e-Business Solutions, [www.uebiz.com](http://www.uebiz.com) a supplier of managed WAN services, network operations center monitoring, advanced IP communications and data center consulting, design and deployment.

The two companies will work together to integrate the Clarus product line into Universal's Unified Communications (UC) managed service offerings, providing Universal with improved visibility, remote testing and enhanced monitoring of their customers' UC and IP communications systems.

"Voice is oxygen for the enterprise," said Marc Snyder, Managing Director, Universal e-Business Solutions. "Clarus Systems is the ideal partner since they have the capability to test, monitor and validate the outcomes of unified communications systems. We see their technology as a true logical analyzer to proactively monitor Cisco's VoIP telephony. You don't get the same kind of visibility from any other management application."

Universal has been able to achieve customer growth in financial services, healthcare and higher education, as they are able to integrate Cisco IP telephony and enable customers to incorporate integrated advanced IP communications seamlessly. The company's vision is to improve product and service delivery efficiency and operational performance.

"We entered into our relationship with Universal e-Business Solutions because they have a stellar track record of fast, accurate service, knowledgeable response teams and are well versed in the current landscape of the unified communications environment," said Brendan F. Reidy, CEO, Clarus Systems. "Customers want to have IT professionals who not only understand the technology, but also the critical business drivers within their focus industries. Universal has developed the right vision and professional staff for selling and deploying our Clarus product line."

### About Clarus Systems

Clarus Systems, Inc. a global leader in enterprise VoIP management software and services, provides integrated testing, troubleshooting, and monitoring for Cisco Unified Communications systems. Clarus' award-winning VoIP management suite, ClarusIPC Plus, maximizes Cisco Unified Communications performance and availability through automated testing, performance monitoring, configuration management and business intelligence reporting. Clarus VoIP testing and monitoring ensures the highest voice quality and proactive management that empowers unified communications. The company attributes its success to its roster of customers that includes Global 100 enterprises in financial services, healthcare, energy, communications, as well as system integrators,

resellers and managed service partners. For additional information, please visit [www.clarussystems.com](http://www.clarussystems.com). Also see us on Twitter: [www.twitter.com/clarussystems](http://www.twitter.com/clarussystems).

#### About Universal e-Business Solutions

Universal e-Business Solutions is a full service technology infrastructure consulting and managed services provider headquartered in New York, NY. Founded in 1999, Universal e-Business Solutions provides advanced technology solutions to clients in a broad array of industries. [www.uebiz.com](http://www.uebiz.com)

#### Media Contact:

Paul Macchia

Clarus Systems

[press@clarussystems.com](mailto:press@clarussystems.com)

201-357-4772

Erica Delgado

Universal e-Business Solutions

[edelgado@uebiz.com](mailto:edelgado@uebiz.com)

646-706-4035